

## President's Message



AMANDA  
SEXTON

I hope your busy season is going well and I am imagining that for many of you, it has been a much busier one so far, with more questions as to the impact of the new tax bill. I hope each of you has at least a few minutes of

“down-time” each day to think, unwind and do something enjoyable. Sleep helps too.

Here are a few things to consider during this crazy time to help you get through our April 17 deadline:

### EAT HEALTHY –

- **Purchase a Blender** to make yourself smoothies full of fruits, veggies, nuts and pretty much anything you want – in our office, about 6 of us purchased one together. We then share in the cost of bringing in fruit, veggies, Vitamin C, chia seeds, almonds, milk, etc. which has led to fewer sicknesses during busy season. Fruit and veggies can be put into large Ziploc bags and frozen so you don't have to worry about expiration dates while you're

pondering what tax return to review next. You can also catch up with your co-workers while making smoothies together instead of standing next to the water cooler!

- **Buy raw carrots** and put them into Ziploc bags as snacks. You don't even need to cut them – you can just snap them into smaller blocks to munch on while calculating miscellaneous itemized deductions for the last year (for now anyway).

- **Protein and other snack bars** can be ordered in larger quantities (and are often cheaper). Certain companies have a “Refer a friend” option that can get you free stuff as well.

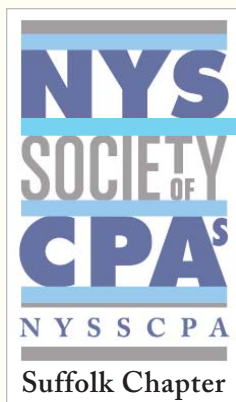
### SCHEDULE A VACATION –

While it is nice to daydream about going somewhere warm and sunny while the office air vent is blowing hot air through your hair, reserving your plane tickets and hotel now will give you something exciting to look forward to and will be one less thing to do later.

*(continued...)*

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East End

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Employee Benefits

Estate/Financial Planning

Forensic and Valuation Services

General Taxation

Golf Outing

Members in Industry

Membership

NextGen

Nominating

Not-For-Profit &amp; Government

Accounting &amp; Auditing

Public Relations

Small Business

Sponsorship

**To contact a committee chair,  
see page 19.**

## President's Message (cont'd)

**EXERCISE –**

Easier said than done, right? Maybe, maybe not. There are little things you can do while working to keep your body moving:

- **Stand up** – some firms have standing desks – this is good but if you don't have that, try setting an alarm on your phone/watch or your calendar to make you stand up for a minute each hour. Trust me, it feels great to stand and stretch a bit and you don't even have to take your eyes off your screen.

Here's a quick summary of events we have held since January:

- **January 16** – Our Employee Benefit Committee held a session on 401(k) cost analysis in Woodbury.
- **January 17** – Our Members in Industry provided an annual tax and economic update at Empire National Bank in Islandia.
- **January 23** – We started our morning with a joint A&A/NFP Committees presentation on the Do's and Don'ts of Financial Statements – this was a largely attended technical event with great takeaways.

Then the FVS Committee focused on their creative skills with a Paint Nite in Sayville.

- **January 25** – The Nassau and Suffolk Chapters held its joint semi-annual networking event at the Fox Hollow in Woodbury. Over 100 attendees were present and were comprised of accountants, attorneys, bankers and other professionals. The food, drink and company were great!

- **Take a walk** – you might not have time for a long walk, but if the weather is nice, take a quick walk to move a bit and grab some Vitamin D. This will also allow you to re-prioritize the rest of your day and the tasks left on your to do list (and incorporate all the other unexpected stuff that got thrown onto your list this morning).

- **Drink lots of water** – this will make you walk more to the bathroom – a double benefit!

- **February 1** – the East End Committee held its second annual networking on the east end event in between the North and South Forks.

- **February 7 and 15** – The Nassau and Suffolk Chapters hosted two 3 CPE sessions on the new tax bill – a special thank you to the Nassau Chapter, our Suffolk Chapter Tax Committee, our 3 speakers and our sponsors for making this happen in such a short period of time. These presentations gave us a lot of clarity as to the new tax bill in preparation of meeting with our clients.

- **March 28** – Our Members in Industry hosted a 2 CPE session on the basics of sales tax in Islandia.

Although we are generally pretty quiet during busy season, we are still working together behind the scenes for you – I hope you check out our Calendar on page 10 for our upcoming events.

– *Amanda Sexton*

## Special Offer from the Suffolk Chapter

### SPONSORSHIP PROGRAM

Here's your chance to make the most of your membership! Sponsor one of our events and get in front of colleagues, referral sources, and potential clients.



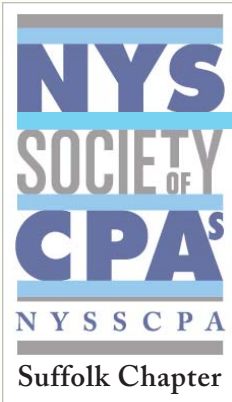
**Step One:** Choose the type of event based on your target audience.

- golf outings
- networking events
- technical workshops
- informational seminars
- charitable events

**Step Two:** Become a sponsor. At a cost of **\$1,000** you receive:

- recognition in the Suffolk Chapter newsletter
- logo/recognition in all event flyers
- opportunity to speak at the event
- booth or table display space

To take advantage of this great offer, contact our Sponsorship Chair:  
Thomas S. Pirro: (631) 472-7637; [tpirrocpa@optonline.net](mailto:tpirrocpa@optonline.net)



# Report of the 2018-19 Nominating Committee

## **NOMINATING COMMITTEE:**

- Chair: Brian Michels, CPA
- Committee Members: Paul Becht, CPA  
Liz Vuozzo, CPA
- Alternate: George Foundotos, CPA

The Nominating Committee is proud to announce the Slate for the 2018-2019 Year:

## **OFFICERS:**

- President** Melissa Hicks, CPA
- President-Elect** John Hermus, CPA, CGMA
- Vice President** Kenneth Laks, CPA
- Treasurer** William Huether, CPA, CGMA
- Secretary** John Spatola, CPA/ABV/CFF, CVA, CFE

## **DIRECTORS:**

- Joel E. Ackerman, CPA, MST Two Year Term Ending 5/31/20
- Frank Giambruno, CPA Two Year Term Ending 5/31/20
- Robert Huether, CPA Two Year Term Ending 5/31/20
- Michael Joy, CPA, CGMA Two Year Term Ending 5/31/20
- Sean Kelly, CPA Two Year Term Ending 5/31/20
- Thomas S. Pirro, CPA Two Year Term Ending 5/31/19
- Janet T. Verneuille, CPA Two Year Term Ending 5/31/20

The following are automatically selected:

- Director (Past President)** Amanda Sexton, CPA/ABV/CFF, CFE
- President** Melissa Hicks, CPA

The election of the officers took place at the Members in Industry meeting on March 28.

## *Committee Report:* **Members in Industry**

*The Suffolk Chapter NYSSCPA Members in Industry committee meets monthly from September through May. We welcome CPAs across all industries and practices. Our morning meetings start and end promptly, from 8 to 10 a.m. There are no entry fees and meetings earn two CPE credits. Joint sessions with Nassau charge a \$10 fee. The State Society has requested that all attendees register online to ensure you receive your CPE certificates. Please register at NYSSCPA.org. For more information: Janet Verneuille, [JVerneuille@empirenb.com](mailto:JVerneuille@empirenb.com).*



Kevin Quinn, Jill Bergman

In February the Suffolk Members in Industry Committee and the Nassau CFO committee members met jointly at a session sponsored by Marcum LLP in Melville. **Jill Bergman** and **Kevin Quinn** of Chernoff Diamond spoke on Healthcare, Benefits and NYS Paid Family Leave. Conversation on the NYS Family Leave Update spurred many questions from the audience on this recently-enacted legislation.



Janet Verneuille, Jill Bergman,  
 Kevin Quinn, Anthony Aronica



In March we welcomed **Mark Stone** of Sales Tax Defense LLC to speak to us about sales tax defense. Participants heard information about sales and use tax, nexus, fiduciary & statute of limitations, documentation, transferee liability, and the appeals process.

### ***Next sessions:***

**Wednesday, April 18, 8-10 a.m.**

**Preparing for the Upcoming Changes to Lease Accounting**

**Speaker:** George Victor, Partner at Giambalvo, Stalzer & Company, CPAs, P.C.  
 Hosted by Empire National Bank, 1707 Veterans Highway in Islandia.

**[CLICK HERE](#)** to register.

**Wednesday, May 16, 8-10 a.m.**

**Tax Cuts and Jobs Act Update**

**Speaker:** Chris Cheeseman, Partner at Marcum LLP.

Hosted by Empire National Bank, 1707 Veterans Highway in Islandia.

## *Committee Report:* **Cooperation with Attorneys**

**The NYSSCPA Suffolk Chapter Cooperation with Attorneys Committee is seeking new members!**

We are excited for this year and events we are planning and want you to be involved! Please join us at our upcoming meetings to hear all that is going on.

### **Upcoming meetings**

**April 26**

8 am – Sweet Hollow Diner, Melville

**July 19**

8 am – Sweet Hollow Diner, Melville

**October 18**

8 am – Sweet Hollow Diner, Melville

**December – TBD**

If you are interested in learning more, please contact co-chairs Dave Oksenhorn (david.oksenhorn@marcumllp.com, 631-414-4732) or Matt Ryan (matt127256@yahoo.com, 631-306-4272).





## *Committee Report:* **Forensic and Valuation Services**

The Forensic and Valuation Services Committee held its first annual Painting with Professionals social event. For a price of \$35, participants received a guided walkthrough of a winter wonderland painting, cheese, crackers, cookies, beer and wine.

The event was held at Mini Monet in Sayville on January 23 and was an instant success. There were a lot of laughs and all attendees had a great time painting their winter wonderland scene.

We look forward to building on this event next year by adding craft beer to the refreshments and having more professionals to share in the laughter, fun and networking.



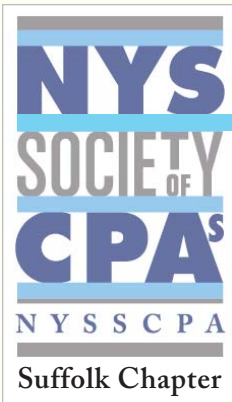
*Views From...*  
**Nassau/Suffolk Tax Law Updates**  
**February 7 and 15**





*Views From...*  
**East End Networking Event**  
**February 1**





## Mark Your Calendar...

### **APRIL 18, 2018**

Members in Industry Committee meeting: Preparing for the Upcoming Changes to Lease Accounting. Details on page 11.

### **APRIL 26, 2018**

Cooperation with Attorneys Committee meeting. In Melville. Info/RSVP: [david.oksenhorn@marcumllp.com](mailto:david.oksenhorn@marcumllp.com).

### **MAY 3, 2018**

Cinco de Mayo Networking event. Details on page 12.

### **MAY 9, 2018**

East End and NextGen Committees joint meeting: Fundamentals of Microsoft Excel. Details on page 13.

### **MAY 14, 2018**

Annual Banker/CPA Golf Outing. Details on page 14.

### **MAY 16, 2018**

East End Committee Meeting. 8 a.m. at Hotel Indigo, Riverhead. Info/RSVP: [skelly@mfbcpa.com](mailto:skelly@mfbcpa.com).

### **JULY 11, 2018**

Nine and Dine in Riverhead. Details on page 15.

### **JULY 19, 2018**

Cooperation with Attorneys Committee meeting. In Melville. Info/RSVP: [david.oksenhorn@marcumllp.com](mailto:david.oksenhorn@marcumllp.com).

### **AUGUST 8, 2018**

NextGen Committee: Supersized Networking Event. Details on page 17.

### **AUGUST 23, 2018**

East End Committee: Riverboat Tour. Details on page 18.

**Committee Chairs!**  
Make sure to get all future meeting dates to John Hermus at [jhermus@sheehancpa.com](mailto:jhermus@sheehancpa.com).

For up-to-the-minute  
NYSSCPA Suffolk Chapter activities  
[CLICK HERE](#)

## Changes to Lease Accounting...

The NYSSCPA Suffolk Members in Industry Committee invites you:



### Preparing for the Upcoming Changes to Lease Accounting

**Wednesday, April 18, 2018**

**8 to 10 a.m.**

at Empire National Bank, 1707 Veterans Highway, Islandia

ASU 2016-02 (ASC 842) will substantially change how companies account for leases and their presentation in the financial statements. Are you ready for the new lease accounting standard?

- Implementation dates and requirements to transition into the new lease accounting standard
- Key changes between the current and new lease accounting standards
- Lease definition and classification
- Accounting by lessees and lessors
- Presentation, disclosures, and transition requirements
- Compliance with loan covenant requirements and financial statement ratios

**Speaker:**

George I. Victor — Giambalvo Stalzer & Company CPAs P.C.

**2 CPE credits** (course code: 29081820)

**[RSVP HERE](#)**



# CINCO DE MAYO

## Young Professionals Networking Event

**Thursday, May 3, 2018**

**5:30 to 8:30 p.m.**

Cara Cara Mexican Grill, 354 Main Street, Farmingdale

Come network, have some fun and meet new people, with:

NYSSCPA Suffolk Chapter – NextGen Committee  
 Risk Management Association – Young Professionals  
 New York State Bar Association – Young Lawyers Section

\$60 per person

*Includes festive drinks and appetizers*

**RSVP HERE**\*

For more information: William Huether  
 whuether@sheehancpa.com, (631) 665-7040

\*ONLINE REGISTRATION REQUIRED



## Learning More...

The NYSSCPA Suffolk East End and NextGen Committees invite you to



### Fundamentals of Microsoft Excel

Wednesday, May 9, 2018

8 a.m. to 12 p.m.

at the Hotel Indigo, 1830 W. Main Street, Riverhead



- Ideal for anyone whose job requires a solid understanding of Excel
- Discover time-saving shortcuts and tricks that can double your working speed
- Session will include basic Excel fundamentals and progress to more advanced techniques
- Learn how to use powerful functions like VLOOKUPs and pivot tables

#### Speaker:

**Michael Zumchak**, Easy Excel Classes

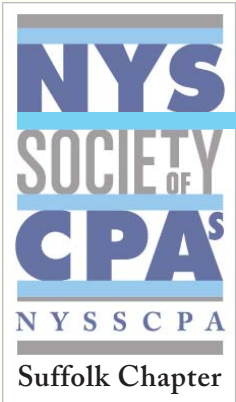
**3 CPE credits** (specialized knowledge, course code 29085815)

**\$25 members | \$30 non-members**

**[RSVP HERE](#)**

Or contact Jani Rothberg, [jrothberg@mfbcpa.com](mailto:jrothberg@mfbcpa.com)





# Annual Banker/CPA Golf...



The Committee on Cooperation with Bankers and Other Credit Grantors presents

## NYSSCPA – Suffolk Chapter’s 47<sup>th</sup> Annual Golf Outing

**Monday, May 14, 2018**  
**Southward Ho Country Club, Bay Shore**

Check-In & Brunch	10:00 a.m.	<b>Fees:</b>
Shot Gun Start	11:30 a.m.	
Open Bar and Dinner	5:30 p.m.	
		\$500 – Golf, Brunch and Dinner
		\$225 – Cocktails and Dinner Only

The cost of the event includes \$50, which will go towards the NYSSCPA Suffolk Chapter Accounting Scholarship Fund.

*Raffles & Prizes • Inscribed “Suffolk Cup” awarded to the low gross golfer.*



Golf, brunch, dinner: \$500 per person \_\_\_\_\_  
 Cocktails, dinner only: \$225 per person \_\_\_\_\_  
**Total amount enclosed:** \_\_\_\_\_

Name: \_\_\_\_\_ Golfer #2: \_\_\_\_\_  
 Firm: \_\_\_\_\_ E-mail: \_\_\_\_\_  
 Address: \_\_\_\_\_ Golfer #3: \_\_\_\_\_  
 City, State, Zip: \_\_\_\_\_ E-mail: \_\_\_\_\_  
 Telephone: \_\_\_\_\_ Golfer #4: \_\_\_\_\_  
 E-mail: \_\_\_\_\_ E-mail: \_\_\_\_\_

**TO REGISTER ONLINE AND PAY BY CREDIT CARD:**  
 Click [HERE](#)

**PAYING BY CHECK**, payable to NYSSCPA, Suffolk Chapter to:  
 Irene Howell | AVZ & Co, PC  
 25 Suffolk Court, Hauppauge, NY 11788  
 (631) 434-9500, [ihowell@avz.com](mailto:ihowell@avz.com)

## Golfing on the East End...

The NYSSCPA Suffolk Forensic and Valuation Services and East End Committees invite you to the 5th annual



### at Cherry Creek Golf Links

900 Reeves Avenue, Riverhead

Nine holes of golf (with cart) and practice at the driving range, followed by BBQ dinner and beer/wine/soda.

#### *First come, first served!*

REGISTRATION LIMITED – Each year this event quickly sells out.

**Early bird registration (on or before June 15): \$55. After June 15: \$65.**

**Dinner only: \$30 (approx. 5:30 p.m.)**

**Prizes: Longest drive, closest to pin (men/women)**

#### **\$5 per golfer to benefit:**

The Long Island Coalition for the Homeless: 2018 Backpack Pirates Event.  
See next page for more information.



**HOLE  
SPONSORSHIPS  
AVAILABLE!**

\$100 per hole.  
Deadline June 15.

#### **REGISTER ONLINE [HERE](#)**

Or mail check (payable to NYSSCPA Suffolk Chapter) to:  
John Spatola, Nawrocki Smith LLP  
290 Broad Hollow Road, Suite 115E, Melville, NY 11747  
631-756-9500, jspatola@nslpcca.com

SEE NEXT PAGE  
FOR  
REGISTRATION

# Golfing on the East End...



## Nine and Dine in Riverhead

Wednesday, July 11, 2018 at 2:30 p.m.

### GOLFER REGISTRATION INFORMATION

Name: \_\_\_\_\_

Firm: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Telephone: \_\_\_\_\_

E-mail: \_\_\_\_\_

Please place me in a foursome OR  Preferred foursome below:

Golfer #2: \_\_\_\_\_

Golfer #3: \_\_\_\_\_

Golfer #4: \_\_\_\_\_

#### \$5 per golfer to benefit:

The Long Island Coalition for the Homeless: 2018 Backpack Pirates Event

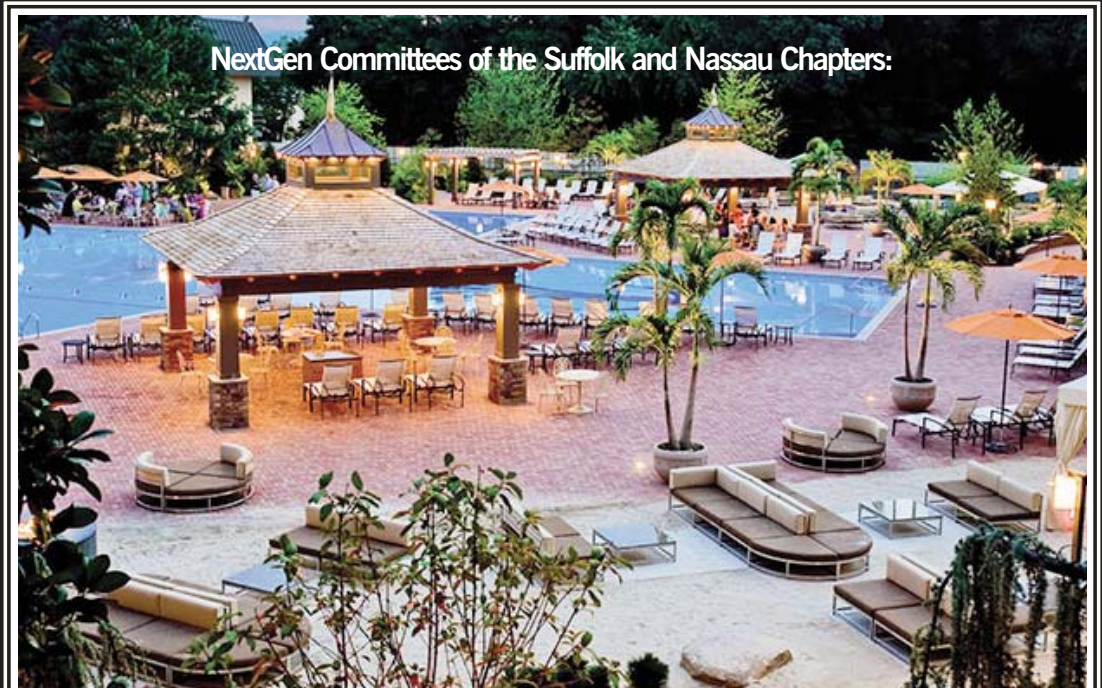
The **Long Island Coalition for the Homeless** was founded in 1985 and is a registered 501(c)3 not-for-profit dedicated to providing the coordination of housing and homeless services, grant funding and technical assistance to organizations in Nassau and Suffolk with meeting the needs of the homeless.

**Backpack Pirates** is an annual event in which more than 425 homeless and at-risk children are invited to spend a day at a summer camp, packed with as many fun games and activities as possible. Children are provided with backpacks, clothing and school supplies. This event is free for all children who participate.

If you wish to donate directly, please visit their website: [www.addresssthehomeless.org](http://www.addresssthehomeless.org) or make a check payable to the Long Island Coalition for the Homeless.

SEE PREVIOUS  
 PAGE  
 FOR EVENT  
 INFO...

# A Supersized Save the Date...



NextGen Committees of the Suffolk and Nassau Chapters:

## 7th Annual Super-Sized Networking Event!

Wednesday, August 8, 2018 | 6 to 8 p.m.  
Crest Hollow Country Club, Woodbury

### SAVE THE DATE

to join us for this strictly social event to mingle with your peers,  
which last year included:

- Risk Management Association
- New York State Bar Association
- Nassau County Bar Association
- Suffolk County Bar Association

*Passed hors d'oeuvres and poolside dinner! Premium open bar!*

**MORE TO COME!**  
For info: William Huether – [whuether@sheehancpa.com](mailto:whuether@sheehancpa.com), 631-665-7040



## Coming this Summer...

The NYSSCPA Suffolk East End Committee invites you



### Riverboat Tour along the Peconic River

**Thursday, August 23, 2018**  
**6 to 9 p.m.**

Long Island Aquarium  
431 East Main Street, Riverhead

Join us for a Riverboat Tour along the Peconic River,  
then come back for networking, drinks and appetizers.

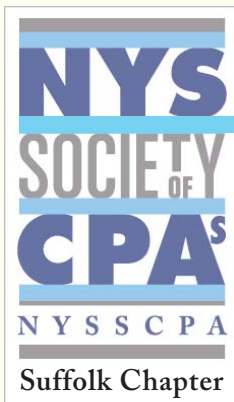
Sponsorship opportunities are available!

**\$55 per person**

**RSVP HERE**

Or contact Amanda Sexton; [asexton@mfbcpa.com](mailto:asexton@mfbcpa.com)





# Suffolk Chapter Board & Committees

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*The NYSSCPA Suffolk Chapter has a few committees looking for a chair! Contact Amanda Sexton for info on:*

- EMERGING TECHNOLOGIES
- ESTATE/FINANCIAL PLANNING
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## Fun and Games – Crossword Challenge

### ACROSS

- 1 Rope plant
- 5 Crazy in Chihuahua
- 9 Li'l comic strip guy
- 14 Eye part
- 15 Evil serpent's home
- 16 Teaser ad, e.g.
- 17 Type of mortals?
- 18 Knight fight
- 19 Bluish-purple flower
- 20 My dad's brother's slob state?
- 23 Verve
- 24 Fail to include
- 25 5-Across relative
- 28 "It was \_\_\_ bad dream!"
- 31 Prime example
- 33 Supplier of a tight squeeze
- 36 Tall flightless bird
- 38 "\_\_\_ It To The Streets" (Doobies)
- 39 A person's personal best, my boy?
- 44 Crude, uncouth one
- 45 An anthropoid primate
- 46 Bread variety
- 47 Filled with nervous excitement
- 50 Dance romantically
- 53 Rested one's legs
- 54 Metric unit of mass
- 56 Cheese of the Dutch
- 60 Places for my mom's sister's ghost?
- 64 Subarctic forests
- 66 Good thing to have at a meeting
- 67 Where many come clean?
- 68 Prefix with "most"
- 69 Sound heard on a farm
- 70 Quick hopper
- 71 Like all swords and razors
- 72 Fill completely
- 73 Thin wood strip

1	2	3	4		5	6	7	8		9	10	11	12	13
14					15					16				
17					18					19				
20				21					22					
23							24					25	26	27
			28		29	30		31			32			
33	34	35			36		37			38				
39			40	41				42	43					
44							45					46		
47					48	49		50		51	52			
53				54			55			56		57	58	59
		60	61					62	63					
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68						69					70			
71						72					73			

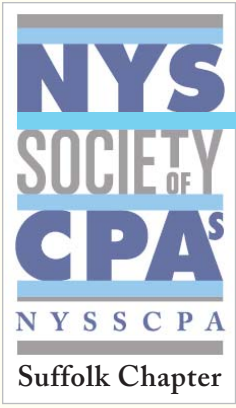
### DOWN

- 1 Organic part of soil
- 2 Occurrence
- 3 Something God provides
- 4 Spanish rice dish
- 5 \_\_\_ sleeping dog lie
- 6 Scandinavian war god
- 7 Large stringed instrument
- 8 Not late
- 9 Hunger
- 10 Some undergarments
- 11 Preferred roommate
- 12 Center of scrimmages?
- 13 Cowboy Rogers
- 21 Narrow fish
- 22 Touch of frost
- 26 "Jaws" town
- 27 Packed tight
- 29 Headed up
- 30 Doc's grp.
- 32 Sale indicator
- 33 Is a supporter of
- 34 Milo of film
- 35 A matter between bros
- 37 Place of 300 million
- 40 Valuable thing down and dirty
- 41 Faction not accepting new ideas
- 42 Post-\_\_\_ (surgery followups)
- 43 Never preowned
- 48 Coffee server for many
- 49 Barbecue grill sites
- 51 In bygone times
- 52 Teens and adolescents
- 55 Mass group?
- 57 Business as \_\_\_
- 58 TV's Mrs. Barone
- 59 Plus column thing
- 61 Novelist James
- 62 Little impression
- 63 Cod relative
- 64 Trash bag securer
- 65 It makes connections

### ANSWERS



SOURCE: merriam-webster.com



# Get Involved with NYSSCPA Suffolk and Help Make a Difference

## COMMITTEE SERVICE APPLICATION

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- |                          |  |                          |                                   |
|--------------------------|--|--------------------------|-----------------------------------|
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| <input type="checkbox"/> | Community Affairs                                  | <input type="checkbox"/> | Forensic and Valuation Services   |
| <input type="checkbox"/> | Construction Contractors                           | <input type="checkbox"/> | General Taxation                  |
| <input type="checkbox"/> | Cooperation with Attorneys                         | <input type="checkbox"/> | Golf Outing                       |
| <input type="checkbox"/> | Cooperation with Bankers and Other Credit Grantors | <input type="checkbox"/> | Management of Accounting Practice |
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*The Suffolk Chapter newsletter is published monthly (bi-monthly January through August) by the Suffolk Chapter of the New York State Society of CPAs.*