

President's Message



**BRIAN
MICHELS**

I hope everyone survived the March 15 deadline and gearing up for the April 18 deadline a few weeks away. Accountants everywhere are in the home stretch of “busy season” – that gentle euphemism that doesn’t begin to convey the chaos and insanity of tax time.

Like death and taxes, tax season is also inevitable for accountants. The 60+ hour, six day workweeks can create a hectic office environment. If you manage your time correctly and take steps to lower the stress level you can survive and even thrive during this period.



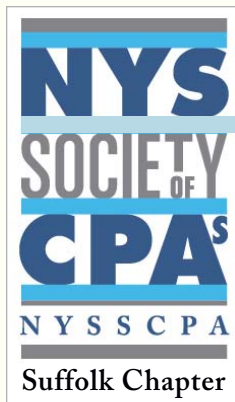
Here are a few suggestions on how to excel during the last few weeks of busy season.

1. **Eat Healthy.** During crunch time, it’s tempting to grab fast food. Stock up the offices with healthy alternatives.
2. **Exercise.** Exercising, even a short time each day will help to reduce stress and increase your energy. Skip that unhealthy meal at lunch and spend 30 minutes at the local fitness center instead.
3. **Schedule a vacation or weekend getaway.** Having something to look forward to (other than the end of busy season) helps to get through the days. If you haven’t already, book a vacation or short weekend getaway after busy season to help unwind and recharge.
4. **Laugh!** Humor is a great antidote for stress. Try to keep

(continued...)

THIS ISSUE

- 3 | Special Offers from the Suffolk Chapter
- 4 | Committee Report
- 5-12 | Calendar of Events
- 13 | Contacting Us
- 14 | Fun & Games
- 15 | Time for YOU to Get Involved

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 Not-For-Profit & Government
 Accounting & Auditing
 Public Relations
 Small Business
 Sponsorship

To contact a committee chair,
 see page 13.

President's Message (cont'd)

spirits light by finding opportunities to laugh. Another idea is to offer humorous awards, such as "office diplomat" (for the person who excels at appeasing a difficult client), "tax maniac" (for the most productive employee) or "Mr./Ms. Congeniality" (for the most helpful and cheerful colleague).

- 5. Be alert to burnout.** Employers should watch staff closely for signs they're wearing down, such as low morale, missed deadlines and declining work quality.

The Suffolk Chapter has many upcoming events and have been planning tirelessly throughout busy season.

On April 19, the Members in Industry Committee is holding an event on estate planning, elder law and business succession. This event is being held at Empire National Bank in Islandia from 8-10 a.m. The Members in Industry committee does a great job in putting together informative and educational events for our members. There is no cost to attend this event. (Details on page 6.)

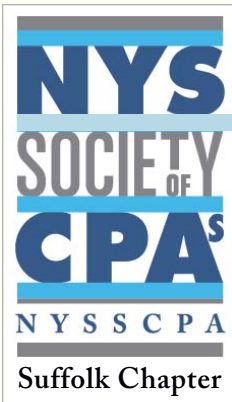
On May 3, the NextGen Committee is having a Cinco De Mayo joint networking event with the Risk Management Association – Young Professionals and the New York State Bar Association – Young Lawyers Section. See page 8. The event will be held at Tocolo Cantina in Garden City. This will be a great event for some of your firms "up and comers" to meet other liked minded professionals in a casual relaxed atmosphere.

The 46th Annual Banker / CPA golf outing is quickly approaching and a great way to get out of the office for some fun after tax season. This year's outing is on May 15th and being held at the Southward Ho Country Club. This event is generally a sell out so get your ticket and sign up soon. More on page 9.

It would be great to see some new faces at some of the upcoming events. I would like to encourage those who are not NYSSCPA members to join and get involved. If you are a current member, join a committee and become active. It's a great way to maximize the value of your membership.

I look forward to seeing you at many of our upcoming events.

– *Brian Michels*



Special Offers from the Suffolk Chapter

SPONSORSHIP PROGRAM

Here's your chance to make the most of your membership! Sponsor one of our events and get in front of colleagues, referral sources, and potential clients.



Step One: Choose the type of event based on your target audience.

- golf outings
- networking events
- technical workshops
- informational seminars
- charitable events

Step Two: Become a sponsor. At a cost of **\$1,000** you receive:

- recognition in the Suffolk Chapter newsletter
- logo/recognition in all event flyers
- opportunity to speak at the event
- booth or table display space

To take advantage of this great offer, contact our Sponsorship Chair: Thomas S. Pirro: (631) 472-7637; tpirrocpa@optonline.net

2016-17 SUBSCRIPTION PLAN

Become a subscriber and save as much as \$300 on meetings! The tremendously discounted price of **\$99** covers the following chapter meetings:

October 20, 2016	Banker/CPA Event
November 2016	Student Night
Nov./Dec. 2016	Accounting & Auditing Event (2 CPE)
December 6, 2016	Town Hall Meeting / Ethics Panel (2 CPE)
January 2017	Banker/CPA Event
May 2017	To Be Determined

Act now to get the full savings! Contact the Suffolk Chapter Treasurer: John Hermus, (631) 665-7040, jhermus@sheehancpa.com.

Firm: _____
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 City, State, Zip: _____
 Telephone: _____
 E-mail: _____
 # of Subscriptions: _____

Please make checks payable to NYSSCPA Suffolk Chapter and mail to:

John Hermus, CPA
 Sheehan & Company CPAs, PC
 165 Orinoco Drive,
 Brightwaters, NY 11718

(Can be used by any member of the firm)

Committee Report: **Members in Industry**

On Thursday, February 16 at a joint session with the Nassau CFO committee, **Ernie Smith** from Nawrocki Smith LLP presented on Demystifying Forensic Accounting. Wells Fargo in Melville hosted this event. The session covered the fraud triangle and basics of forensic accounting. There were numerous case studies presented fostering lively conversation.

Then, on Wednesday, March 22, **Richard Cross** from American Premier Financial Group presented on the Department of Labor New Fiduciary Rule, Best Interest Contract Exemption & Investment Strategies. Participants filled the board table at Empire National Bank in Islandia although the session was postponed a week for the blizzard that missed most of Long Island.



Richard Cross, Janet Verneuille

NEXT UP:

April 19, 2017, 8-10am: Estate Planning, Elder Law and Business Succession

Speaker: **John J "Pete" Roe**, Egan & Golden, LLP. At Empire National Bank in Islandia. REGISTER [HERE](#).

The State Society has requested that all attendees register online to ensure you receive your CPE certificates. Please use the link above to register.

May 17, 2017, 8-10am: Annual Employment Law Update

Speaker: **Rachel Gold** of Abrams Fensterman. Hosted by Empire National Bank in Islandia.

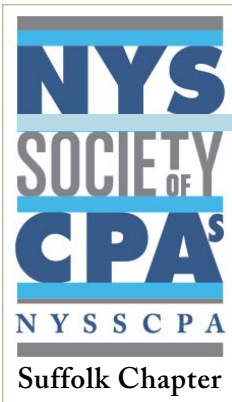
Rachel Gold was formerly Special Counsel for Labor, as well as the Deputy Commissioner for Legislation, Policy, and Federal Affairs at the New York State Department of Labor.

After our May 17 meeting, we will hold our planning session for the upcoming fiscal year. If you are unable to attend the planning session please email potential ideas and speakers for our upcoming meetings to JVerneuille@empirenb.com.

The Annual webcast of the Business and Industry full day conference is tentatively scheduled for October 18 at Empire National Bank in Islandia. This is a joint Nassau/ Suffolk event.

Contact Janet Verneuille at JVerneuille@empirenb.com to get on the committee mailing email list, for more information, or to offer suggestions for future sessions and speakers.





Mark Your Calendar...

APRIL 12, 2017

Cooperation with Attorneys Committee meeting. 9:15 a.m. At the Sweet Hollow Diner. Discussing business valuation event.

APRIL 19, 2017

Members in Industry meeting: Estate Planning, Elder Law and Business Succession. Details on page 6.

APRIL 27, 2017

Not-for-Profit Accounting and Auditing Conference. Details on page 7.

MAY 3, 2017

Cinco de Mayo Young Professionals Networking Event. Details on page 8.

MAY 15, 2017

Banker/CPA Golf Outing. Details on page 9.

MAY 17, 2017

Members in Industry meeting: Annual Employment Law Update. Details on page 10.

JUNE 29, 2017

Suffolk Chapter Past Presidents Golf Outing. Details on page 11.

JULY 12, 2017

Nine and Dine in Riverhead. Details on page 12.

For up-to-the-minute chapter activities:

[http://www.nysscpa.org/
membership/chapters/suffolk](http://www.nysscpa.org/membership/chapters/suffolk)

Committee Chairs!

Make sure to get all future meeting dates to Melissa Hicks at MHicks@grassicpas.com.

Being a Better Advisor...

The NYSSCPA Suffolk Members in Industry
Committee invites you



Estate Planning, Elder Law and Business Succession

**Wednesday, April 19, 2017
8 to 10 a.m.**

at Empire National Bank, 1707 Veterans Highway, Islandia

Join us as our speaker, John J. Roe of Egan & Golden LLP,
will discuss:

- Review of basic documents: will, durable power of attorney, health care proxy, living will, disposition of remains
- Intestacy and "state-made wills"
- Trusts: revocable, irrevocable, life insurance, charitable, Medicaid
- IRAs: beneficiary designations; no beneficiary designations
- Post-Death planning: disclaimers; Right of Election
- Business Succession: Agreements, financing, use of family entities
- Discussion of actual cases: Problems and resolution

2 CPE credits (specialized knowledge)

RSVP [HERE](#)

All-Day NFP Training...



Latest Developments in Not-for-Profit Accounting and Auditing

Thursday, April 27, 2017

8 a.m. to 4 p.m.

at the Melville Marriott, 1350 Old Walt Whitman Road, Melville

\$279 Member | \$349 Non-Member

The nonprofit sector is very dynamic. Accounting, auditing and reporting are constantly changing. Seminar speaker Allan Fetterman will discuss:

- Nonprofit accounting and auditing update
- Nonprofit common financial reporting deficiencies
- OMB's Uniform Guidance for Federal Awards
- Functional expense reporting and allocation
- Fundamentals of the New York Non-Profit Revitalization Act

8 CPE credits (4 accounting, 4 auditing)

RSVP [HERE](#)

Creación de Redes...



CINCO DE MAYO

Young Professionals
Networking Event

Wednesday, May 3, 2017

5:30 to 8:30 p.m.

Tocolo Cantina, 920 Old Country Road, Garden City

Come network, have some fun and meet new people, with:

Risk Management Association – Young Professionals
New York State Bar Association – Young Lawyers Section
NYSSCPA Suffolk Chapter – NextGen Committee

\$60 per person

Includes open bar and appetizers

RSVP HERE*

For more information: William Huether
whuether@sheehancpa.com, (631) 665-7040

*ONLINE REGISTRATION REQUIRED



Golf Season Begins...



The Committee on Cooperation with Bankers and Other Credit Grantors presents

NYSSCPA – Suffolk Chapter’s 46th Annual Golf Outing

Monday, May 15, 2017
Southward Ho Country Club, Bay Shore

Check-In & Brunch	10:00 a.m.	Fees:
Shot Gun Start	11:30 a.m.	
Cocktails and Dinner	5:30 p.m.	
		\$500 – Golf, Brunch and Dinner
		\$225 – Cocktails and Dinner Only

The cost of the event includes \$50, which will go towards the NYSSCPA Suffolk Chapter Accounting Scholarship Fund.

Raffles & Prizes • Inscribed “Suffolk Cup” awarded to the low gross golfer.



Golf, brunch, dinner: \$500 per person _____

Cocktails, dinner only: \$225 per person _____

Total amount enclosed: _____

Name: _____ Golfer #2: _____
 Firm: _____ E-mail: _____
 Address: _____ Golfer #3: _____
 City, State, Zip: _____ E-mail: _____
 Telephone: _____ Golfer #4: _____
 E-mail: _____ E-mail: _____

**TO REGISTER ONLINE
 AND PAY BY CREDIT CARD:
 Click [HERE](#)**

PAYING BY CHECK, payable to NYSSCPA, Suffolk Chapter to:
 Irene Howell | AVZ & Co, PC
 25 Suffolk Court, Hauppauge, NY 11788
 (631) 434-9500, ihowell@avz.com

Primer on Employment Law...

The NYSSCPA Suffolk Members in Industry Committee invites you



Annual Employment Law Update

Wednesday, May 17, 2017

8 to 10 a.m.

at Empire National Bank, 1707 Veterans Highway, Islandia

Join us as our speaker, Rachel Gold of Abrams Fensterman, will discuss:

- Proposal 7: Governor Cuomo, the State of the State, and Wage Enforcement
- Wage & Hour
- Independent Contractors and UI Audits
- Worker Misclassification
- Criminal Liability

2 CPE credits (specialized knowledge)

RSVP [HERE](#)

Past Presidents in the Present...



save
the
date

Suffolk Chapter Past Presidents Golf Outing and Networking Dinner

June 29, 2017  *New Date!*

Complete details
and information to come!

East End Golf...

The NYSSCPA Suffolk Forensic and Valuation Services Committee and the **NEW** East End Committee invite you to the 4th annual



at **Cherry Creek Golf Links**, 900 Reeves Avenue, Riverhead

Join us for this east end social event.
 Nine holes of golf (with cart) and practice at the driving range,
 followed by BBQ dinner, beer/wine/soda, and dessert.

REGISTRATION LIMITED – Each year this event quickly sells out.

First come, first served so sign up early!

Early bird registration (on or before June 12): \$50. After June 12: \$60.

Dinner only: \$30 (approx. 5:30 p.m.)

Prizes: Longest drive, closest to pin (men/women)

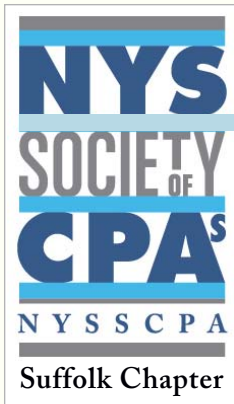
HOLE SPONSORSHIPS AVAILABLE!

\$100 per hole. Deadline June 12.

Name: _____ Please place me in a foursome
 Firm: _____ OR
 Address: _____ Preferred foursome below:
 City, State, Zip: _____ Golfer #2: _____
 Telephone: _____ Golfer #3: _____
 E-mail: _____ Golfer #4: _____

REGISTER ONLINE HERE

Or mail check to: John Spatola
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 631-756-9500, jspatola@nslpcpa.com



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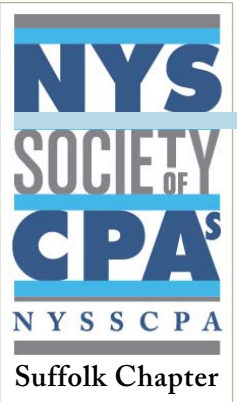
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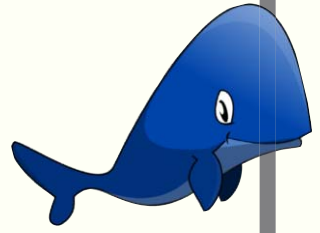
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Fun and Games – True or False



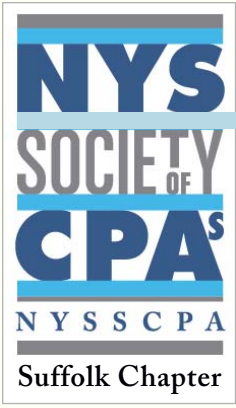
1. The Statue of Liberty was a gift from France to America.
2. Ozone is good in the upper atmosphere, but bad in the lower.
3. The Apgar Score measures body fat.
4. Run-D.M.C was the first rap group to go “gold” and be nominated for a Grammy.
5. Jackson Pollock revolutionized art with his photo-realist paintings.
6. The world’s largest animal, the blue whale, has teeth 12 inches long.
7. No woman has ever won an Oscar for Best Director.
8. The main innovation that made cars widely available and affordable was the assembly line.
9. An obsession with actress Jodi Foster led to the shooting of President Ronald Reason in 1981.
10. Kryptonite is the source of Superman’s power.



Flip to see if you’re right...

- | | |
|--|---|
| 1. TRUE. It was given on the 100th anniversary of the Declaration of Independence. | 2. TRUE, Upper-level ozone = protects from dangerous UV rays. Lower level = smog. |
| 2. TRUE. Influential in the 1980s, they are now members of the Rock & Roll Hall of Fame. | 3. FALSE. It rates newborn health – Appearance, Pulse, Grimace, Activity, Respiration. |
| 3. TRUE. John Hinckley Jr. first noticed her in Taxi Driver. | 4. TRUE. Henry Ford’s Model T was the first car mass-produced with interchangeable parts. |
| 4. FALSE. The radioactive debris from his home planet nullifies his powers, silly! | 5. FALSE. He was a leading abstract impressionist in the 1940s and 50s, known for drip painting. |
| 5. FALSE. Kathryn Biglow won in 2008 for The Hurt Locker. She’s the sole female Best Director. | 6. FALSE. It is baleen (toothless), with bristles to capture and filter food. |
| 6. TRUE. Jackson Pollock revolutionized art with his photo-realist paintings. | 7. FALSE. No woman has ever won an Oscar for Best Director. |
| 7. TRUE. Run-D.M.C was the first rap group to go “gold” and be nominated for a Grammy. | 8. TRUE. The main innovation that made cars widely available and affordable was the assembly line. |
| 8. FALSE. The Apgar Score measures body fat. | 9. FALSE. An obsession with actress Jodi Foster led to the shooting of President Ronald Reason in 1981. |
| 9. TRUE. The Statue of Liberty was a gift from France to America. | 10. FALSE. Kryptonite is the source of Superman’s power. |

SOURCE: merriam-webster.com



Get Involved with NYSSCPA Suffolk and Help Make a Difference

COMMITTEE SERVICE APPLICATION

Thank you in advance for getting involved and ensuring the success of this chapter. Please rank the top 3 committees in which you have an interest:

- | | | | |
|--------------------------|--|--------------------------|-----------------------------------|
| <input type="checkbox"/> | Accounting & Auditing | <input type="checkbox"/> | Estate/Financial Planning |
| <input type="checkbox"/> | Community Affairs | <input type="checkbox"/> | Forensic and Valuation Services |
| <input type="checkbox"/> | Construction Contractors | <input type="checkbox"/> | General Taxation |
| <input type="checkbox"/> | Cooperation with Attorneys | <input type="checkbox"/> | Golf Outing |
| <input type="checkbox"/> | Cooperation with Bankers and Other Credit Grantors | <input type="checkbox"/> | Management of Accounting Practice |
| <input type="checkbox"/> | Cooperation with Educational Institutions | <input type="checkbox"/> | Members in Industry |
| <input type="checkbox"/> | CPE/Professional Development | <input type="checkbox"/> | Membership |
| <input type="checkbox"/> | East End | <input type="checkbox"/> | NextGen (Young CPAs) |
| <input type="checkbox"/> | Emerging Technologies | <input type="checkbox"/> | Not-for-Profit & Government |
| <input type="checkbox"/> | Employee Benefits | <input type="checkbox"/> | Public Relations |
| | | <input type="checkbox"/> | Real Estate & Construction |
| | | <input type="checkbox"/> | Small Business |

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