

President's Message



AMANDA
SEXTON

As the weather starts to cool down and we get closer to the "light at the end of the tunnel" of our various tax and accounting deadlines, our Chapter starts ramping back up. Over the past few weeks we had several great events, some of which

include:

- Forensic and Valuation Services (FVS) – on September 19 Kevin Edwards of Flexible Business Systems and Jack Harrington of Campolo Middleton McCormick educated attendees on cybersecurity from a data privacy and protection standpoint.

- Members in Industry – a very informative educational session on cybersecurity risks from an insurance perspective at Empire National Bank with Neil Levy of Assured Partners and several speakers from Travelers Insurance on September 27.

- NextGen – 22nd annual golf outing at Willow Creek in Mt. Sinai on

October 3, with 67 golfers, even after having to reschedule the event twice due to Tropical Storm Jose. Great job to the Committee for making the rescheduling so seamless.

- Not-for-Profit – an overview of new and proposed changes for not-for-profits and governments by Edward Lee of KPMG at Cerini and Associates' office in Bohemia on October 6th.

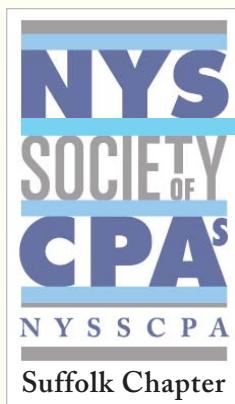
I also wanted to mention a few of our upcoming events:

- On October 18 Nassau and Suffolk are partnering up to have our annual "Banker/CPA Networking Event" which is NOT limited to bankers and CPAs – ANYONE is welcome and the more the merrier! Leigh Schuckman and Pete Fasulo of Sandler Training will be presenting The Psychology of Business Development and How to Differentiate Yourself in a Networking Environment. To register, please contact Carol Pinto at cpinto@ck-co.com.

(continued...)

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General Taxation

Golf Outing

Members in Industry

Membership

NextGen

Nominating

Not-For-Profit & Government

Accounting & Auditing

Public Relations

Small Business

Sponsorship

To contact a committee chair,
see page 22.

President's Message (cont'd)

- The East End and NextGen Committees are partnering up for their first joint charity 5K run/walk to benefit The Riverhead Foundation for Marine Research and Preservation. I've been getting a lot of calls from "turtle lovers" and am looking forward to helping this great cause.

- The NextGen Committee has begun planning its annual Toys for Tots Drive – please check out our flyer for details. Any and all help is welcome!

- November 7 – our Cooperation with Educational Institutions Committee is holding its annual Student Night at St. Joseph's College – we are looking for both students and professionals to attend.

- November 16 – Bruce Newman of Protegrity Advisors and Ernest Patrick Smith of Nawrocki Smith will present Negotiating a Deal from both an M&A (mergers and acquisitions) and tax perspective to the FVS Committee.

- Our Chapter is very excited to have Renee Rampulla of Rampulla Advisory Services, LLC provide our annual 2 CPE NYS Ethics Update – I hope you will join us on December 19th at Stonebridge Country Club in Hauppauge. Renee makes what can be a very "dry" topic interesting with real examples.

There are plenty more events coming up before December 31, so please check out our Calendar of Events page.

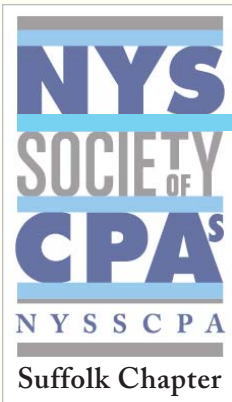
At the recent statewide NYSSCPA Governance Forum, Joel Schleifer was nominated as PAC (Political Action Committee) Trustee for our Long Island Region, which is a five year position through May 31, 2022. Joel is very well-versed in political matters and is available to assist you with any questions, concerns or interests. You can contact him at jschleifer@cfmllp.com.

Joel Schleifer was also nominated to serve on the NYSSCPA's statewide Nominating Committee, where he and the rest of the Committee will select the incoming Officers for the statewide Board for the fiscal year beginning June 1, 2018 – congratulations Joel!

We are currently putting together this year's Nominating Committee at the Suffolk Chapter level. The Committee will be looking for nominations for potential Suffolk Chapter Board Members for the fiscal year beginning June 1, 2018. If you have any questions in the meantime, please feel free to contact me at asexton@mfbcpa.com.

In light of the recent and very tragic Las Vegas shooting and on behalf of the NYSSCPA – Suffolk Chapter, I hope that you, your family and friends are safe and healthy. Our hearts and prayers go out to the many victims, families and friends who are suffering.

– *Amanda Sexton*



Special Offers from the Suffolk Chapter

SPONSORSHIP PROGRAM

Here's your chance to make the most of your membership! Sponsor one of our events and get in front of colleagues, referral sources, and potential clients.



Step One: Choose the type of event based on your target audience.

- golf outings
- networking events
- technical workshops
- informational seminars
- charitable events

Step Two: Become a sponsor. At a cost of **\$1,000** you receive:

- recognition in the Suffolk Chapter newsletter
- logo/recognition in all event flyers
- opportunity to speak at the event
- booth or table display space

To take advantage of this great offer, contact our Sponsorship Chair: Thomas S. Pirro: (631) 472-7637; tpirrocpa@optonline.net

2017-18 SUBSCRIPTION PLAN

Become a subscriber and save as much as \$300 on meetings! The tremendously discounted price of **\$99** covers the following chapter meetings:

October 18, 2017	Banker/CPA Event
November 7, 2017	Student Night
Nov./Dec. 2017	Accounting & Auditing Event (2 CPE)
December 19, 2017	Ethics Update (2 CPE)
January 2018	Banker/CPA Event
May 2018	To Be Determined

Act now to get the full savings! Contact the Suffolk Chapter Treasurer: Kenneth Laks, (631) 434-9500, klaks@avz.com.

Firm: _____
 Address: _____
 City, State, Zip: _____
 Telephone: _____
 E-mail: _____
 # of Subscriptions: _____

Please make checks payable to NYSSCPA Suffolk Chapter and mail to:

Kenneth Laks, CPA
Albrecht, Viggiano, Zureck & Co., PC
25 Suffolk Court
Hauppauge, NY 11788

(Can be used by any member of the firm)

22nd Annual Young Professionals Golf Outing

On Tuesday, October 3, the NextGen Committee hosted its 22nd Annual Young Professionals Golf Outing. The outing was originally scheduled for Tuesday, September 19th but due to Tropical Storm Jose coming close to the area, the outing was rescheduled. Weather could not be better for the outing on the new rescheduled date.

Once again held at the Willow Creek Golf and Country Club in Mount Sinai, the 67 golfers in attendance enjoyed a great day on the course. The outing offered several hole-in-one prizes, the main attraction being \$10,000 cash prize. Other hole-in-one prizes included travel packages and golf prizes.

The outing would not be complete without our infamous "beat-the-hack" competition, as golfers took their chances to beat our "hack" - John

Manley, Controller at Roux Associates, Inc.

The scramble format of the outing allowed for a team effort to compete for lowest score of the day. Awards were given out for lowest team score, longest drive, and closest to the pin. When the golfing was done, all were welcomed in for a buffet and great raffle prizes such as TVs, speakers, sound systems, a grill, an iPad, golf equipment, headphones, dinner with professional athletes and much more. More importantly, the outing was once again able to raise more than \$1,600 for our Toys for Tots drive later this year.

The committee extends our thanks to Jeff Leibowitz from Atlantic Agency for providing the insurance sponsorship for our hole-in-one prizes.

Our appreciation and gratitude thanks our event sponsors:

Bronze Sponsors:

- Albrecht, Viggiano, Zureck & Co., PC
- BDO
- Empire National Bank
- Marcum LLP
- Sheehan & Company, CPA, PC

Hole Sponsor:

- Premier Payroll Solutions

See more pictures of the event on the next page...



Views From... Young Professionals Golf Outing



Steve Horn, John Hermus,
 Eric St. Germain



Mike Loguercio, Rich Nicholas,
 Jeff Leibowitz, Tom Nguyen



Sean Kelly, Chris Hatzakorzian,
 Doug Mullen, Amanda Sexton



Rebecca Brodsky, Bill Huether,
 TJ Reichmann, Frank Faulkner

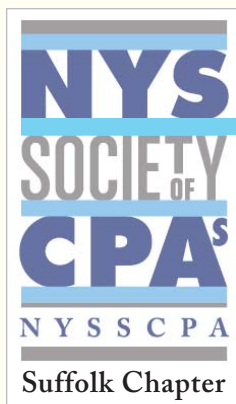


John Ahern, Will Liu, Dave Katzman,
 Dave Oksenhorn



Raffles with
 Bill Huether and John Manley





Committee Report: Members in Industry

The Suffolk Chapter NYSSCPA Members in Industry committee meets monthly from September through May. We welcome CPAs across all industries and practices. Our morning meetings start and end promptly, from 8 to 10 a.m. There are no entry fees and meetings earn two CPE credits. Joint sessions with Nassau charge a \$10 fee. The State Society has requested that all attendees register online to ensure you receive your CPE certificates. Please register at NYSSCPA.org. For more information: Janet Verneuille, JVerneuille@empirenb.com.

On Wednesday, September 27 the committee welcomed **Neil Levy** from Assured Partners Northeast, LLC as well as three experts on cybersecurity insurance from Travelers Insurance, **Patrick Byrnes**, **Christine Mapes** and **Liz Simoni**. The discussion included several examples of actual claim experience from a variety of business across many industries within a wide range of size. The different types of cyber insurance policies and how they protect the holders were reviewed. Empire National Bank in Islandia hosted this session.



Patrick Byrnes, Neil Levy, Liz Simoni, Christine Mapes, Diane Murray, Amanda Sexton, Andrew Meltzer, Janet Verneuille

Next sessions:

Wednesday, October 18

Annual webcast of the Business and Industry Full Day Conference

This is a joint Nassau Suffolk event. Information and registration [HERE](#).

Wednesday, October 25, 8-10 a.m.

DWI & How It Can Affect Your Family, Your Friends, & Your Clients

Hosted by Empire National Bank, 1707 Veterans Highway, Islandia.

Speaker: Alan J. Schwartz, Law Offices of Alan J. Schwartz P.C.

Details and registration information on page 12.

Upcoming sessions:

Wednesday, November 15, 8-10 a.m.

Service Organization Control (SOC) Reporting – The Changes to SAS 70

A joint session with the Nassau CFO Committee. Hosted by Wells Fargo, 58 S. Service Road- Lower Level, Melville

Speaker: John K. Hoffman, Nawrocki Smith LLP

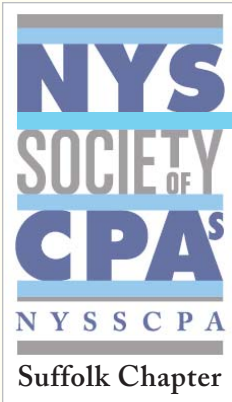
Details and registration information on page 16.

Thursday, December 21

Annual GAAP Update

Presented by Paul Becht, Partner CPA at Margolin, Winer & Evens LLP. Hosted by Empire National Bank, 1707 Veterans Highway, Islandia.





Mark Your Calendar...

OCTOBER 18, 2017

East End Committee Meeting.
8 a.m. at Hotel Indigo, Riverhead.
Info/RSVP: skelly@mfbcpa.com.

OCTOBER 18, 2017

Members in Industry: Annual webcast of the Business and Industry Full Day Conference. Details on page 6.

OCTOBER 18, 2017

Fall 2017 Banker/CPA Networking Event. Details on page 8.

OCTOBER 22, 2017

5K Run/Walk for the Ridley. Details on pages 9-10.

OCTOBER 24, 2017

Employee Benefits Committee meeting: Savvy Social Security Plan – How to Avoid Costly Mistakes. Details on page 11.

OCTOBER 25, 2017

Members in Industry meeting: DWI & How It Can Affect Your Family, Your Friends, & Your Clients. Details on page 12.

NOVEMBER 7, 2017

Student Night! Details on page 13.

NOVEMBER 10, 2017

East End Committee meeting: Estate Planning Panel Discussion. Details on page 14.

NOVEMBER 10, 2017

NYSSCPA Suffolk/Nassau Accounting and Auditing Conference. Details on page 15.

NOVEMBER 15, 2017

Members in Industry meeting: Service Organization Control (SOC) Reporting – The Changes to SAS 70. Details on page 16.

NOVEMBER 15, 2017

East End Committee Meeting.
8 a.m. at Hotel Indigo, Riverhead.
Info/RSVP: skelly@mfbcpa.com.

NOVEMBER 16, 2017

Forensic & Valuation Committee meeting: Negotiating a Deal. Details on page 17.

NOVEMBER 28, 2017

Annual Town Hall Meeting. Details on page 18.

DECEMBER 8, 2017

Annual Toys for Tots Pick-up. Details on page 19.

DECEMBER 9, 2017

NYSSCPA Suffolk Annual Tax Conference. Details on page 20.

DECEMBER 19, 2017

Annual Ethics Update. Details on page 21.

DECEMBER 21, 2017

Members in Industry meeting: Annual GAAP Update. Details on page 6.

JANUARY 5, 2018

Forensic & Valuation Committee meeting: Identity Theft Cleanup. Details on page 17.

Committee Chairs!
Make sure to get all future meeting dates to John Hermus at jhermus@sheehancpa.com.

For up-to-the-minute NYSSPA Suffolk chapter activities [CLICK HERE](#)

Networking with Bankers...

The Suffolk Chapter Cooperation with Bankers Committee and the Nassau Chapter Networking with Accountants Committee invite you...



Fall 2017 Banker/CPA Networking Event

The Psychology of Business Development and How to Differentiate Yourself in a Networking Environment

Wednesday, October 18, 2017

8 to 10 a.m.

at the Milleridge Inn, Jericho

Speakers Leigh Schuckman and Pete Fasulo of Sandler Training will let us know how to network more effectively:

- Attitude + behaviors + technique = making networking work
- Creating a 30-second intro that sets you apart
- The difference between building “strategic alliances” and “being aggressive”
- Developing a business development strategy that works

Hot breakfast included!

1 CPE Credit | \$25 members | \$40 non-members
\$0 member of the Suffolk Chapter Subscription Program

RSVP HERE

Or contact Carol Pinto, (516) 937-9500, cpinto@ck-co.com

Saving the Sea Turtles...

The NYSSCPA Suffolk East End and NextGen Committees are competing to help SAVE THE SEA TURTLES in this charity run/walk and you can join us!

The 20th Annual 5K RUN/WALK FOR THE RIDLEY

Sunday, October 22, 2017
 9 a.m. registration | 10 a.m. start
 Main Street, Riverhead
 (near Roanoke Avenue)



PRESENTER SPONSOR: \$5,000

- Company name and logo on the front of the event t-shirt, on the Foundation website, and on the sponsor board*
- 15 race entries
- Table and banner promotion at the race

GOLD SPONSOR: \$1,000

- Company name and logo on the event t-shirt, on the Foundation website, and on the sponsor board*
- 10 race entries
- Table and banner promotion at the race

SILVER SPONSOR: \$500

- Company name and logo on the event t-shirt, on the Foundation website, and on the sponsor board*
- 5 race entries

BRONZE SPONSOR: \$250

- Company name and logo on the Foundation website and on the sponsor board*
- 2 race entries

INDIVIDUAL RUNNER: \$30

*Sponsor board logos will be placed in the Long Island Aquarium for one year after the event.



The **Riverhead Foundation for Marine Research and Preservation** is a rescue and rehab organization that promotes marine conservation. As a 501(c)3 non-profit, it is the primary responder for sick or injured seals, sea turtles, dolphins and porpoises, and the only marine mammal and sea turtle rehab center in New York State.

REGISTER EARLY! T-shirt deadline has passed but we are still accepting runners/corporate sponsors.

Register online HERE

Reservation Summary

\$	+	\$	=	\$
Registration		Add'l Voluntary Donation		TOTAL



PAYING BY CHECK:

Payable to NYSSCPA Suffolk Chapter:

Amanda L. Sexton | asexton@mfbcpa.com
 Markowitz, Fenelon & Bank, LLP
 552 East Main Street, Riverhead, NY 11901
 Phone: (631) 727-3626 | Fax: (631) 727-6058

Name: _____
 Firm: _____
 Full Address: _____
 Phone: _____
 E-mail: _____

SEE NEXT PAGE
 TO LIST
 PARTICIPANTS...

Saving the Sea Turtles...

The 20th Annual
**5K RUN/WALK
 FOR THE RIDLEY**



PARTICIPANT LISTING

Runner Name	T-Shirt Size	Age (on day of race)	Gender	Town, State	Email

*SEE PREVIOUS
 PAGE
 FOR EVENT
 INFO...*

Planning Ahead...

The NYSSCPA Suffolk Employee Benefits Committee
invite you:



Savvy Social Security Planning: How to Avoid Costly Mistakes

Tuesday, October 24, 2017

8:30 to 10:30 a.m. (Registration at 8:00)

at Adelphi University, Hauppauge Education and Conference Center
55 Kennedy Drive, Hauppauge

Find out what you need to know to maximize retirement
income and plan for social security:

- Social security: Will it be there for me?
- Maximize Benefits
- Will it be enough to live on?

Speaker: Joseph DiSalvo — Quest Capital & Risk Management Inc.

Free! | 2 CPE credits (Course code 29082807)

[RSVP HERE](#)

Co-sponsored by:



Stay in the Know...

The NYSSCPA Suffolk Members in Industry Committee invites you:



DWI: How It Can Affect Your Family, Your Friends, and Your Clients

Wednesday, October 25, 2017

8 to 10 a.m.

at Empire National Bank, 1707 Veterans Highway, Islandia

Join us for this unique session, which will discuss:

- Where can you be stopped
- What constitutes operation
- Charges
- What to do if you are stopped
- Taking the breathalyzer or not

Speaker:

Alan J. Schwartz — Law Offices of Alan J. Schwartz P.C

2 CPE credits (course code: 29085803)

[RSVP HERE](#)

For the True NextGen...

The Cooperation with Educational Institutions Committee,
in conjunction with the NextGen Committee, invites you to the annual



Student Night!

Tuesday, November 7, 2017 | 6:30 to 9:30 p.m.

at St. Joseph's College, Patchogue

McGann Conference Center (3rd floor) of O'Connor Hall

CPAs

Your chance to meet with college students, chat with them about careers in accounting, and socialize with your peers!

Students

Learn about accounting opportunities within different sectors of the business community and the upcoming changes to the CPA exam. You will also have the opportunity to interact with various professionals in a speed-networking format!

Professors

Encourage your students to attend this social and educational event. Expose them to potential employers!

Buffet dinner! Networking!

\$15 CPAs | \$30 associate members | \$0 students/professors
\$0 member of the Suffolk Chapter Subscription Program

RSVP HERE

Or contact Eric St. Germain, estgermain@sheehancpa.com

More on Estate Planning...

The NYSSCPA Suffolk East End Committee invites you to



Estate Planning Panel Discussion

Friday, November 10, 2017

8 to 10 a.m.

at the Hotel Indigo, 1830 W. Main Street, Riverhead

Speakers:

Stephen Gilbert, Advanced Planning, Prudential Financial

Thomas Terry, Markowitz, Fenelon & Bank, LLP

Bernadette Tuthill, Twomey, Latham, Shea, Kelley, Dubin & Quartararo, LLP

2 CPE credits (taxation, course code 29086810)

\$20 members | \$30 non-members

RSVP HERE

Or contact Laura McKenna, laura.mckenna@baml.com

Sponsored by:

Bank of America
Merrill Lynch

For A&A Practitioners...



NYSSCPA Suffolk/Nassau Accounting and Auditing Conference

Friday, November 10, 2017

8:30 a.m. to 4:45 p.m.

at Radisson Hotel, Hauppauge

*Now
on a
weekday!*

GAAP/GAAS/SSARS Update

George Victor, CPA,
Giambalvo Stalzer & Company CPAs P.C.

Peer Review

Salvatore A. Collemi, CPA, Marks Paneth LLP

CyberSecurity

Richard Nathan, Tailored Technologies LLC

Not-for-Profit Update

Patrick Yu, CPA, & Ellen Labita, CPA
Baker Tilly Virchow Krause LLP

The Future of Auditing

Cathy Rowe, CPA, CA, SAFe, PM,
Wolters Kluwer

8 CPE credits (accounting, auditing) | Course code 28103822
\$175 Members | \$250 Non-members

RSVP [HERE](#)

ABCs of SOC...

The NYSSCPA Suffolk Members in Industry Committee invites you:



Service Organization Control (SOC) Reporting: The Changes to SAS70

**Wednesday, November 15, 2017
8 to 10 a.m.**

at Wells Fargo, 58 S. Service Rd., Lower Level, Melville

Discussion will include a history of the former SAS 70 standard, abuses of the use of SAS 70 reports, and the reason for the change to the new SSAE 16, SSAE 18 standard. We will discuss the three (3) Service Organization Control (SOC) reporting options.

Speaker:

John K. Hoffman — Nawrocki Smith LLP

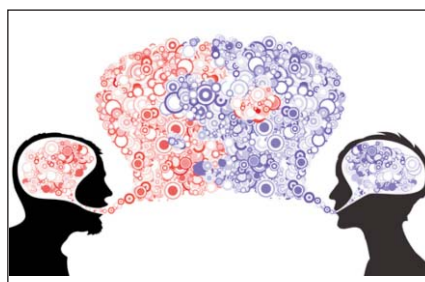
2 CPE credits (course code: 29085806)

RSVP HERE

Save the Dates...

MARK YOUR CALENDAR

For the
Forensic and Valuation Services
Committee events this fall/winter:



Thursday, November 16, 2017 | 8-10 a.m.
Negotiating a Deal – Proof is in the Pudding

Mergers and acquisitions of entities, how to negotiate a deal, and the difference types of contingencies/structures to get the deal done.

Speakers: Bruce Newman, Protegrity Advisors
Ernest Patrick Smith, Nawrocki Smith LLP



Friday, January 5, 2018 | 8-10 a.m.
Identity Theft Cleanup & Last Year's Dirty Dozen Tax Schemes

How to deal with and rectify having your identity stolen for tax purposes; The top 12 tax scams of the year.

Speaker: John Spatola
Nawrocki Smith LLP

Each session will be held in the Bank of America Building (290 Broad Hollow Road, Suite 115E, Melville) at a cost of \$20 per person and offers 2 CPE credits. More details to come!

More information: John Spatola, (631) 756-9500 x 271, jspatola@nslpcpa.com

Stay in the Know...

The NYSSCPA Suffolk Accounting & Auditing Committee invites you to



NYSSCPA Town Hall Meeting: State of the Accounting Profession

Tuesday, November 28, 2017

8:00 to 10:30 a.m.

at Irish Coffee Pub

131 Carleton Avenue, East Islip

Please join us for our annual Town Hall Meeting at which we will have the opportunity to hear from NYSSCPA officers about the Society and its current policies and to learn more about what's trending within the accounting profession.

Includes hot breakfast.

Free! | 2 CPE credits (advisory service)

[RSVP HERE](#)

For information: Amanda Sexton, asexton@mfbcpa.com

Planning Ahead for the Holidays...

The NYSSCPA Suffolk NextGen Committee
proudly announces the

23rd Anniversary TOYS FOR TOTS Toy Drive

to benefit the U.S. Marine Corps'
Toys for Tots Program



The holidays are just around the corner! Please help us share the magic of the holiday season with the needy children of Long Island by participating in this year's drive.

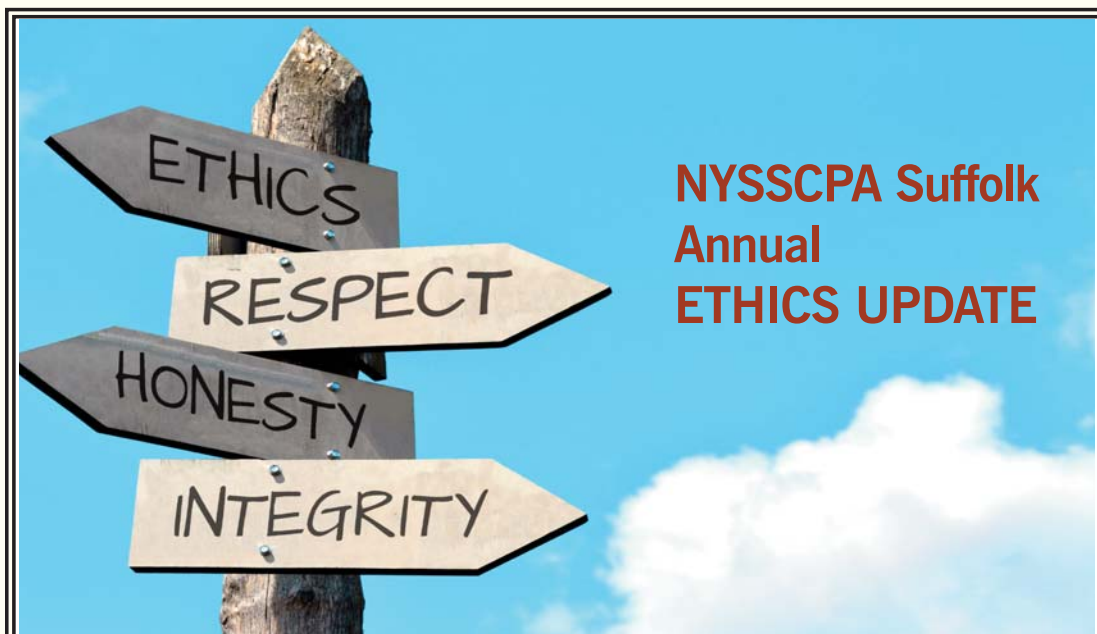
Promotional materials and drop-off boxes will be available in the beginning of November.

The ceremonial pick up of the toys by the USMC is scheduled for **FRIDAY, DECEMBER 8TH** at the offices of Sheehan & Company, CPA PC.

For more information regarding this wonderful event, please contact:

Cynthia Finn Barry, CPA
Sheehan & Company CPA PC
165 Orinoco Drive, Brightwaters, NY 11718
Telephone: (631) 665-7040; Fax: (631) 665-7014
Email: cbarry@sheehancpa.com

Annual Ethics Refresher...



NYSSCPA Suffolk Annual ETHICS UPDATE

Tuesday, December 19, 2017

6:30 to 8:30 p.m.

(registration at 6 p.m.)

at Stonebridge Country Club, Smithtown

Please join us for our annual Ethic Training,
with this year's speaker:

Renee Rampulla.

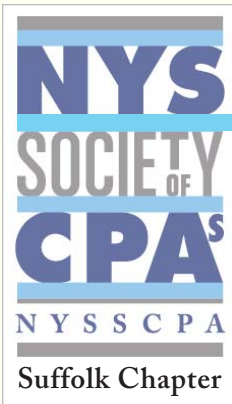
2 CPE credits

Includes buffet dinner, drinks, and networking.

\$50 Members | \$75 Non-members
\$0 member of the Suffolk Chapter Subscription Program

RSVP HERE

For information: Amanda Sexton, asexton@mfbcpa.com



Suffolk Chapter Board & Committees

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- MANAGEMENT OF AN ACCOUNTING PRACTICE
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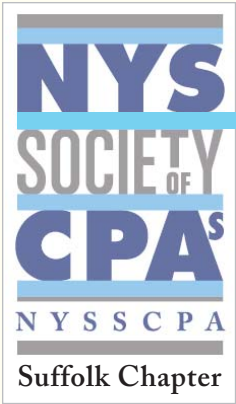
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Fun and Games – Kenken

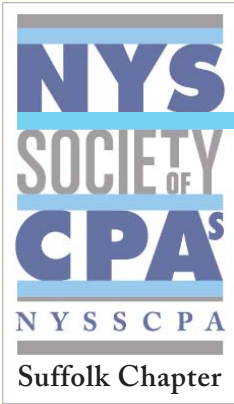
A logic game that is a step up from Sudoku...
 Use numbers 1, 2, 3, 4, 5, 6. No numbers can appear more than once in any row or column. Figure out which numbers go in each “cage.” Each cage has a target number when combined using the specified mathematical operation (either addition, subtraction, multiplication or division).

15 x		10 +		15 -	
5 -	2 ÷		1 -		3 +
		5	2 ÷		
		5			
24 x	30 x	3 -	3 +		2 -
			12 x	6	
				6	
	2 ÷			11 +	

ANSWERS

9	5	3	2	1	4
3	9	4	1	5	2
5	1	2	4	9	3
2	3	9	5	4	1
1	4	5	3	2	9
4	2	1	9	3	5

SOURCE: merriam-webster.com



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Thank you in advance for getting involved and ensuring the success of this chapter. Please rank the top 3 committees in which you have an interest:

- | | | | |
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