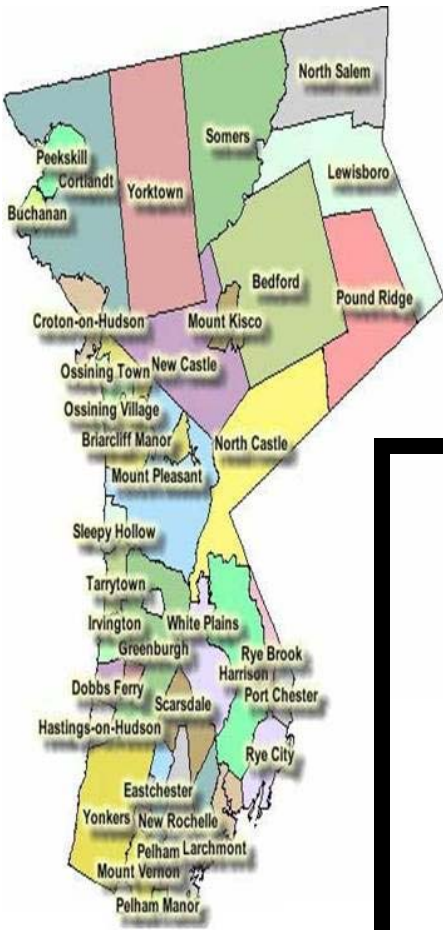




# Westchester Chapter E-Newsletter

## December 2016



The NYSSCPA's Westchester Chapter  
Wishes you and your loved ones:

**HAPPY HOLIDAYS & A  
HEALTHY & PROSPEROUS  
NEW YEAR!**

**HAPPY KWANZAA!**  
*Merry Christmas*  
**Happy Hanukkah**  
*Happy Holidays*

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Richard Terrano

Edward Wells

Robert Winton

**Chapter Representative**

Bernadette Schopfer

**What's Inside ....**

Happy Holidays	Page 1	Networking Event	Page 6
President's Message	Page 2 & 3	Golf Outing Event	Page 7
Local Practitioners CPE Event	Page 4	Chapter Committee Listing	Page 8
Accountants In Industry CPE Event	Page 5	2016-2017 Calendar/Schedule of Events	Page 9

*From Chapter President Catherine Censullo...*

Dear Fellow Westchester Chapter Members,

Can you believe we have hit the last month of the year? You have all survived a very tumultuous election campaign season this year, and hopefully you took a nice break at Thanksgiving and spent some quality time with your family, friends and loved ones.

Now it is time for you to wrap up 2016, position yourself to plan for a new direction for 2017, complete all your year-end projects and planning, and get ready for the new year ahead.

Because of all the conflicts people had near the Thanksgiving Holiday, the succession planning event was rescheduled for Monday, January 9<sup>th</sup>, 2017 at the Doral Arrowwood. What a great way to start your new year on a new foot! I hope you can join us.

Once again, this will be a special program for those of you who are CPA leaders, whether you are a managing partner, officer, senior manager, and/or owner of your CPA firm. You will have the opportunity to learn how to develop your succession plans and work on building your CPA firm of the future.

This will be held in a small group forum open to answering your specific questions. Don't miss this opportunity to learn how to drive profitability in your practice, explore various growth options for your firm, and position your business to become a firm of the future.

For those of you looking to move on, learn how to maximize your returns and position your clients for future growth in a quickly changing world. Join the Local Practitioners at Doral Arrowwood the morning of Monday, January 9, 2017 to share breakfast with your colleagues and get a two hour in-depth session with managing partner Alan Badey of Citrin Cooperman.

Don't forget to sharpen your saw and complete your continuing education requirements before the year comes to a close. Classes are still available on [nysscpa.org](http://nysscpa.org).

Save the date for Monday January 10, 2017 for our next Allied Professional Event from 7:30 am to 9:30 am at the Doral Arrowwood. Program details will be sent out shortly.



**Continued on next page...**

Our managing partners breakfast is scheduled to be held on Tuesday January 17<sup>th</sup>, 2017. This is the annual opportunity for managing partners and CPA owners to meet face to face with the statewide NYSSCPA leaders and discuss your areas of greatest concern. Please keep me posted of your special topics of key concern.

Join the Accountants in Industry group on the morning of Wednesday January 18<sup>th</sup> to learn more about the cost of aging.

For you golfers in the crowd, don't forget to take advantage of the early bird special to get a discounted rate for signing up early. Sign up before December 31, 2016 for the best discount. Sponsorship opportunities are still available if you want your company to have more exposure in our organization.

I hope that all of you had a fruitful year, and that you have had the opportunity to grow to face the new challenges that lie ahead in the coming year. I wish all of you and your loved ones a very Happy Hanukkah, a very Merry Christmas, and much peace, prosperity, and success in the New Year ahead.

I look forward to seeing you at our upcoming events. Thank you for your efforts and participation in making this such a great Chapter.

Best Regards,

A handwritten signature in cursive script that reads "Catherine M. Censullo".

Catherine Censullo can be reached at: 914-997-7724 or by email at: [Catherine.Censullo@cmcensullocpa.com](mailto:Catherine.Censullo@cmcensullocpa.com)



# Succession Planning CPA Firm of the Future

Are you serving in a leadership role in your CPA firm? Are you a managing partner, officer, senior manager, or owner of a CPA firm? Are you interested in positioning your firm for future growth and/or future transition?

If so, the **NYSSCPA Westchester Chapter's Local Practitioners Committee** invites you to a great CPE Event: **Succession Planning - CPA Firm of the Future**. It's never too early to start.

Please join us on Monday, January 9th, 2016 from 8:00 am to 10:00 am at the Doral Arrowwood, at 975 Anderson Hill Road, Rye Brook, NY 10573. Check in and breakfast available at 7:30 am. You will receive two Advisory Services CPE credits, Course Code 29112704 - \$40 Member or Non-Member.

[Alan G. Badey](#) (click on name for bio), managing partner at Citrin Cooperman, will discuss how to drive profitability within your practice, explore various growth strategies for your firm including lateral partners, mergers, and acquisitions, and position your firm to become the CPA firm of the future. Explore the various continuation options for those of you looking to move on, maximize your return, and position your clients for future growth in a changing world.

You will leave this CPE session with a better understanding of the changing state of the CPA industry from number cruncher and compliance expert to business consultant and advisor; a better view of how to enhance your firm's technology capabilities to drive efficiency, and explore the growth of niche practices in specialized areas. This will give you a better sense of how to drive your practice towards profitability and success.

We invite you to join us and start working on your plan.

You won't want to miss this event!

For more information and/or to register for this event please click on the link below or contact Licia Vizcarra by e-mail at [Licia.Vizcarra@cmcensullocpa.com](mailto:Licia.Vizcarra@cmcensullocpa.com) or by phone at 914.997.7724.

**Register Now!**

**JOIN US AT THE  
ACCOUNTANTS IN INDUSTRY COMMITTEE  
WEDNESDAY JANUARY 18, 2017**

***THE COST OF AGING***

We welcome our speaker, Bonnie Yam, Managing Director of Pension Maxima Investment Advisory. Please join us in an informative discussion about our aging population and the related ramifications. The brief outline of the program is as follows:

- **Stages of Retirement**
- **Cash flow Planning**
- **Long Term Care**
- **Medicaid Spend-down Policy**

**PLEASE JOIN US IN THE 3<sup>RD</sup> FLOOR CONFERENCE CENTER OF SKADDEN ARPS  
AT 360 HAMILTON AVENUE IN WHITE PLAINS FROM 7:45 TO 9 AM**

Learn and Earn 1 CPE credit. Under the new Accountancy law all CPAs in industry are subject to the CPE regulations. - Course Number **29115705**.

Bring a colleague. We provide the coffee and conversation to wake up your brain. We would like to thank our sponsor, Lisa Esteves, Controller, Skadden Arps Slate Meagher & Flom LLP for the use of their conference center.

Contact Michael Herz, [michaelbherz@gmail.com](mailto:michaelbherz@gmail.com) or Deborah Rubin, [drubin@lepatner.com](mailto:drubin@lepatner.com) for further information.



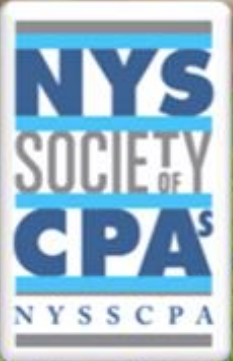
Save the Date  
**NYSSCPA**  
Networking Event  
123 North St, Harrison, NY 10528  
*Willow Ridge Country Club*  
May 18<sup>th</sup>, 2017 5:30 pm-8:30pm

The card features a top illustration of a sesame seed bun and a bottom illustration of a hot dog.



Join us for a  
**BBQ**

The logo is set against a red and white checkered tablecloth background.



# NYS SOCIETY OF CPA'S - WESTCHESTER CHAPTER

Announces

## THE ANNUAL GOLF OUTING EVENT

### MONDAY, June 12<sup>th</sup>, 2017

WILLOW RIDGE COUNTRY CLUB

123 North Street – Harrison, NY (914) 967-6161

**PAYMENT RECEIVED PRIOR TO DECEMBER 31<sup>ST</sup>, 2016 - \$300**

**PAYMENT RECEIVED PRIOR TO FEBRUARY 15<sup>TH</sup>, 2017 - \$325**

#### SPONSORSHIPS:







Lunch, Golf, Cocktail Hour, Buffet & Dessert\* \$350  
Cocktail Hour, Buffet and Dessert Only \$150

**LIMITED GOLD SPONSORSHIP:** \$1,850 includes  
♦Sign near tee box area that company sponsored the hole  
♦Table at registration desk  
♦Reserved tables at cocktail hour and dinner  
♦Recognition at dinner  
♦Brunch, golf, drinks and dinner for one

\* Includes greens fees, forecaddie, cart, and driving range

### Hole Sponsorship - \$150

**\*\*\* RESERVE EARLY – THIS EVENT WILL GET CLOSED OUT! \*\*\***

-  Line up your foursome with CPAs, clients, bankers, lawyers, etc. If you can't complete a foursome, we will do it for you.
-  The day begins with **sign-in/registration/brunch at 11:00 am, followed by a shotgun start at 12:30 pm.** Cocktail "hour" and hors d'oeuvres will begin at **approximately 5:30 pm** with open bar. Prizes will be awarded during buffet dinner. **ALL PRO SHOP CERTIFICATES MUST BE REDEEMED THAT EVENING.**
-  Our members, attorneys, bankers, and friends have contributed prizes. We thank them for their contributions.
-  Clients, spouses and others are welcome to attend!
-  Make your reservations early. I look forward to seeing you.
-  Rain or Shine! \* No Refunds

**Jeff Schwartz, Chairman**

#### Westchester Chapter Golf Outing – June 12<sup>th</sup>, 2017

Name (please print) \_\_\_\_\_  
Office Telephone Number \_\_\_\_\_  
Firm Name and address \_\_\_\_\_  
E-mail Address: \_\_\_\_\_



- I want to play in a scramble format (OR BELOW)**
- I want to play my own ball**
- Dinner Only
- Please put me in a foursome. My handicap is \_\_\_\_\_.
- I have arranged my foursome (Please list other 3 names)  \_\_\_\_\_
- \_\_\_\_\_  \_\_\_\_\_
- My check for \$ \_\_\_\_\_ is enclosed.

**Send check payable to "NYSSCPA – Westchester Chapter" to:  
Emmerman, Boyle & Associates, LLC  
1025 Westchester Avenue – Suite 301  
White Plains, NY 10604  
Att'n: Jeffrey A. Schwartz, CPA  
Telephone (914) 286-6908  
E-Mail: jschwartz@eba.nyc**





# 2016-2017 CALENDAR

<u>Date</u>	<u>Program/Activity/Event</u>	<u>Time</u>
12/02/2016	Annual Tax Conference Part 2	All Day Conference
01/09/2017	Local Practitioners CPE Event on Succession Planning	7:30 a.m. - 10:00 a.m.
01/18/2017	Accountants In Industry CPE Event - The Cost of Aging	7:45 a.m. - 9:00 a.m.
05/18/2017	Networking Event	5:30 p.m. - 8:30 p.m.
06/12/2017	Annual Golf Outing	All Day Event

<u>Newsletter Committee</u>	<u>Phone</u>	<u>E-Mail</u>
Licia Vizcarra	(914) 997-7724	<a href="mailto:Licia.Vizcarra@cmcensullocpa.com">Licia.Vizcarra@cmcensullocpa.com</a>
Catherine Censullo	(914) 997-7724	<a href="mailto:Catherine.Censullo@cmcensullocpa.com">Catherine.Censullo@cmcensullocpa.com</a>

*(E-mail submissions to the newsletter committee no later than the 10th day of the month prior to publication.)*

## For ALL Newsletter Mailing Issues - Use This Form or Call (212)719-8333

CPA Certificate No. /\_/\_/\_/\_/\_/\_/\_/\_/\_/\_

Name: (Last, First, Middle Initial)

Firm Name \_\_\_\_\_

Firm Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Business Phone ( ) \_\_\_\_\_

CPA Certificate No. /\_/\_/\_/\_/\_/\_/\_/\_/\_/\_

Name: (Last, First, Middle Initial)

Firm Name \_\_\_\_\_

Firm Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Business Phone ( ) \_\_\_\_\_

Return this form to: Membership Dept., NYSSCPA, 14 Wall St, 19th Floor, New York, NY 10005

## **FUTURE BOARD MEETINGS 2016**

(Board Meetings are generally the 3rd Thursday Morning of the month. Exceptions are noted)

**12/08/16 @ 8:00 a.m. - Conference Call**

**(Call In #: 800-501-8979 - Access Code: 5627592)**

**NEXT NEWSLETTER - JANUARY 2017**



***'TIS THE SEASON  
HAPPY HOLIDAYS TO ALL!***

Page 9 - December 2016

